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SODISA Reduces Recovery Time and Costs with Arcserve UDP Cloud Direct

CLIENT PROFILE

COMPANY: SODISA

SECTOR: Technology

EMPLOYEES: 30+

SODISA is a company devoted to developing software and providing management solutions. It has 20-plus years' experience and more than 100 clients.

PROBLEM

The company needed to deliver a comprehensive backup and data restore platform to its clients

SOLUTION

They adopted Arcserve UDP Cloud Direct as a backup tool

RESULTS

They managed to reduce the time and costs of data recovery

THE COMPANY

SODISA has more than 20 years' experience in software development. It is currently present in 5 countries, providing services to more than 100 clients.

Renowned as a leading company in technology and software development in Central America, SODISA has around 30 employees, most of them systems engineers. The company integrates cutting-edge technology to help its clients increase the efficiency of their agro-industrial production chain and streamline their operations.

THE PROBLEM

About two years ago, the company decided to change its business model and start offering its clients a comprehensive platform including backup and data restore.
They had two kinds of clients at the time: those with their own servers and those who chose SODISA to protect their data in the company's servers.

SODISA performed backups of its own servers and also acted as a vendor for its clients, delivering backup services. However, the time and cost of that service with the current solution were becoming increasingly higher. They needed an automated, easy-to-use solution. That's how they found out about Arcserve UDP Cloud Direct.

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THE SOLUTION

In February 2019, SODISA decided to look for a data protection and recovery solution in the cloud.

They began performing several tests with Arcserve to find out if they could make backups for several clients at the same time. In March, they ended up implementing **Arcserve UDP Cloud Direct**, the only backup and disaster recovery solution as a service (BaaS/DRaaS) in the cloud that provides comprehensive, easy-to-use data protection without need for on-premise hardware. This allowed them to begin backing up both their servers and their clients' at a lower cost.

> With Arcserve UDP Cloud Direct, our clients can maintain their backup policies while knowing they have a data backup with us.
>
> *Hugo Rodriguez Torres,*
> **Commercial Director**

THE RESULTS

Before implementing Arcserve Cloud Direct, SODISA took around 24 hours to recover data in case of a disaster. Now, thanks to Arcserve's solution, it takes between 30 and 45 minutes to recover a database and 2 hours to recover a full server. Furthermore, they haven't had any data loss incidents so far, and daily backup and recovery come in very handy for audit and enrollment purposes.

In the future, the company will seek to use other Arcserve solutions and tools, such as those providing high availability, in order to deliver a more comprehensive service for all its clients.

> We've had an excellent relationship with Arcserve. They provide outstanding support and are always thinking about training.
>
> *Hugo Rodriguez Torres*
> **Commercial Director**

For more information, please visit **www.arcserve.com**